Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

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PAGE 01 STATE 030658
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 FSI-03 /024 R

DRAFTED BY COM:BIC DFSULLIVAN:GMR
APPROVED BY EB/OCA/CD:REDAY
COM:BIC BDNEUHART
COM:BEWT JMURRIN (PHONE)
STATE:EB/OCA RDAY
EUR/EE:GBOUTIN
EUR/CE:JWARD
EUR/SOV:JTREICHEL
----------110356Z 130688 /64
R 102052Z FEB 77
FM SECSTATE WASHDC
TO AMEMBASSY BERLIN
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY MOSCOW
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY WARSAW

UNCLAS STATE 030658

E.O. 11652: N/A

TAGS: BEXP, XH

SUBJECT: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS

REF: STATE 3699

1. USDOC PLANNING A REGIONAL SEMINAR AT EMBASSY WARSAW OCTOBER 31-NOVEMBER 4, 1977 FOR FSL COMMERCIAL SPECIALISTS.

2. SEMINAR OBJECTIVES ARE TO IMPROVE AND BROADEN THE
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SCOPE OF FSL'S PERFORMANCE IN E/C WORK BY DEVELOPING A BETTER UNDERSTANDING OF U.S. BUSINESS AND GREATER SENSITIVITY TO END-USER NEEDS. INSTRUCTION WILL FOCUS ON THEMES COVERING THE FULL RANGE OF COMMERCIAL DUTIES - NEW PROGRAM DIRECTIVES, RECENT CHANGES IN CURRENT ACTIVITIES, AND FSL INVOLVEMENT IN COMMERCIAL PROGRAMS INCLUDING THE MARKETING INFORMATION NEEDS OF U.S. BUSINESS FIRMS.

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3. THE SEMINAR REPRESENTS THE MAJOR PORTION OF PHASE II FORMAL TRAINING IN THE FSL CAREER DEVELOPMENT PROGRAM SPONSORED JOINTLY BY USDOC AND FSI. COMPLETION OF THE CORRESPONDENCE COURSE FOR COMMERCIAL SPECIALISTS OR POSSESSION OF THE EQUIVALENT IN SKILLS AND KNOWLEDGE IS REQUIRED NORMALLY FOR ATTENDANCE AT A SEMINAR.

4. FORWARDED UNDER SEPARATE COVER ARE: CAREER DEVELOPMENT OUTLINE, DEVELOPMENTAL NEEDS SURVEY FORMS AND CORRESPONDENCE COURSE LISTING. POSTS ARE REQUESTED TO REVIEW THE TRAINING NEEDS OF FSLS BEING PROPOSED FOR THE SEMINAR AND IDENTIFY THEIR DEVELOPMENTAL NEEDS.

5. SINCE SOME COURSE LESSONS ARE NOT APPLICABLE TO EASTERN EUROPEAN POSTS, COMPLETION OF THE CORRESPONDENCE COURSE IS WAIVED. REQUEST FSO SUPERVISORS REVIEW THE LIST OF LESSONS FORWARDED. (SEE PARA 4). IF FSLS NEED MORE DETAILED PREPARATION PRIOR TO PARTICIPATION IN THE WARSAW SEMINAR, THEN THE FSL SHOULD BE ENROLLED FOR THE NEEDED INSTRUCTION.

6. POSTS' THOUGHTS ON AGENDA CONTENT ARE WELCOME AT ANY TIME. DRAFT AGENDA WILL BE SUBMITTED TO POSTS FOR COMMENT AT A LATER DATE.

7. AS INDICATED IN STATE 3699, POSTS ARE EXPECTED TO FUND ROUNDTRIP TRAVEL AND PER DIEM FOR FSL SEMINAR PARTICIPANTS. PLEASE CABLE BY COB FEBRUARY 18 NUMBERS AND, IF ALREADY AVAILABLE, NAMES OF SEMINAR NOMINEES SLUGGED FOR USDOC, UNCLASSIFIED

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Concepts: n/a
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Copy: SINGLE
Sent Date: 10-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Litigation History:
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Reference: 77 STATE 3699
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3351820
Secure: OPEN
Status: NATIVE
Subject: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS
TAGS: BEXP, XH
To: BERLIN BUCHAREST MULTIPLE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/2e4674c8-c288-dd11-92da-001cc4696bcc
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